

Attention:

Amy Augustine
City Planner, City of Angels Camp
(209) 743-2323
tuolandplanner@gmail.com
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Angels Camp, CA 95222

Respondent Information:

Robert E. Boyer Construction, Inc.
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UTICA PARK/LIGHTNER MINE EXPANSION AND RENOVATION RFP RESPONSE

SUBMITTED BY BOYER CONSTRUCTION



RFP DUE DATE: FEBRUARY 17, 2023
CITY OF ANGELS CAMP



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February 17, 2023

Attention: Amy Augustine
City Planner
(209) 743-2323
tuolandplanner@gmail.com

Subject: Proposal for Utica Park/Lightner Mine Expansion and Renovation

Boyer Construction is both eligible and grateful for the opportunity to submit our RFP for the City of Angels Camp RFP for the Utica Park/Lightner Mine Expansion project. We pride ourselves on our commitment to quality and our agile approach to solving problems. We are a family-owned general contracting company and for over 35 years we have been dedicated to improving our local communities, collaborating with owner/designers, and successfully and safely delivering projects on time and within budget. A project is only as successful as the people who make it a reality, and for that reason we look forward to sharing this proposal with you and walking you through our vision of how we intend to collaborate with your team to make this project a success for everyone involved.

Our team looks forward to sharing this proposal with you and walking you through our vision of how we intend to make this project a success.

Respectfully,

Robert E. Boyer

Robert E. Boyer
President / Owner

Boyer Construction has thoroughly reviewed the scope in the City of Angels Camp’s Utica Park/Lightner Mine Expansion project RFP. We have made multiple site visits to examine existing conditions, attended the job walk, met with the City Planner, and began preliminary planning for the project’s feasibility. More important than all of this, we understand the intent of the project. Whether it is a Friday night farmers market, a Saturday birthday party or just hanging out after school, we recognize Utica Park is a hub to bring the community together.

Having just completed two community directed projects in Tuolumne County (Tuolumne and Groveland Resilience Centers), Boyer Construction is intimately aware the impact these projects make on our communities. Like Utica Park, the Tuolumne County Resilience Centers were designed based off the needs, as well as the feedback from the community. Boyer Construction worked with the design team to bring the community’s plan to fruition. Along the way we partnered with the design team and owner to adjust scope to deliver more value to the project.



Shown above is the final stage of construction on the Tuolumne County Resilience Center at Groveland. The 5.5-acre site includes a community event center, ample parking, an outdoor grass amphitheater, a standalone exterior restroom, and an ADA compliant nature trail equipped with picnic tables, benches, a bridge, and watering stations.



New sod and outdoor lighting are completed at the grass amphitheater for the Groveland Resilience Center

In addition to the community’s intent, we also understand and acknowledge the requirements as outlined in the RFP and the grant agreement which will be funding this project (‘Rural Recreation and Tourism Program – Prop. 68 project selection criteria requirements’).

Below is our acknowledgement for the scope of the project. We have worked on many grant funded projects, so we know firsthand the work does not end at the job site. We understand the strict guidelines which must be followed in order to adhere to the grant requirements. We have an experienced back office that is first class in payroll compliance and adhering to all the other rigid reporting requirements associated with public funded projects.

Scope Acknowledgement: Robert E. Boyer Construction, Inc. has reviewed and acknowledges each of the following items as requirements of the grant agreement for the project.		Boyer Construction understands & can & is willing to perform this task	
Scope Acknowledgement:		Yes	No
A.	Construct one new amphitheater	<input checked="" type="checkbox"/>	<input type="checkbox"/>
B.	Construct one new Lightner Mine Interpretive Hiking Trail with parcourse and gathering areas	<input checked="" type="checkbox"/>	<input type="checkbox"/>
C.	Renovate one Mark Twain Statue	<input checked="" type="checkbox"/>	<input type="checkbox"/>
D.	Construct one new Mark Twain Statue	<input checked="" type="checkbox"/>	<input type="checkbox"/>
E.	Construct one new Angels Creek trailhead kiosk	<input checked="" type="checkbox"/>	<input type="checkbox"/>
F.	Renovate one large Pavilion with kitchen	<input checked="" type="checkbox"/>	<input type="checkbox"/>
G.	Construct two new bocce courts	<input checked="" type="checkbox"/>	<input type="checkbox"/>
H.	Construct one new Outdoor gym/exercise area	<input checked="" type="checkbox"/>	<input type="checkbox"/>
I.	Construct one new full-size sports hardcourt (lined for basketball and pickleball)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
J.	Construct one new bathroom building	<input checked="" type="checkbox"/>	<input type="checkbox"/>
K.	Construct new lighting	<input checked="" type="checkbox"/>	<input type="checkbox"/>
L.	Construct new landscaping	<input checked="" type="checkbox"/>	<input type="checkbox"/>

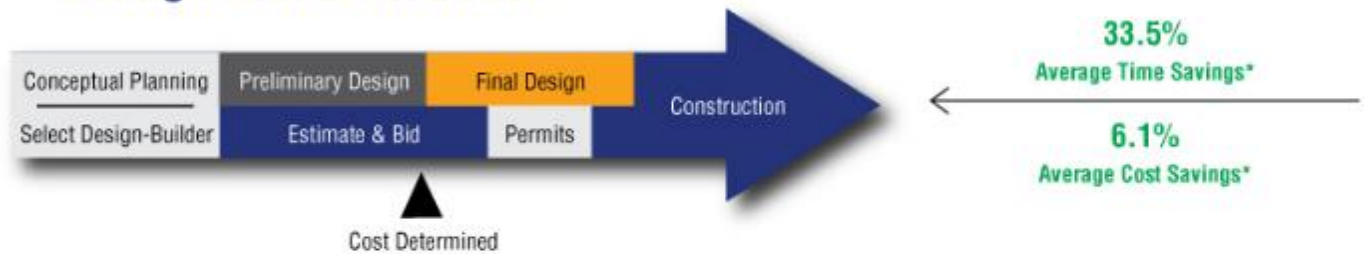


Boyer Construction is well versed in the design/build process and aware of how onboarding the construction team early in the process can save money and reduce time. Outlined in this section is how we will implement this approach for the City of Angels Camp. In addition to our specific plan for the Utica Park project, we also include in this section some specifics about the Boyer Construction team and how we operate. A project is only as successful as the people delivering it, and we hope to share with you how we will make this project a success.

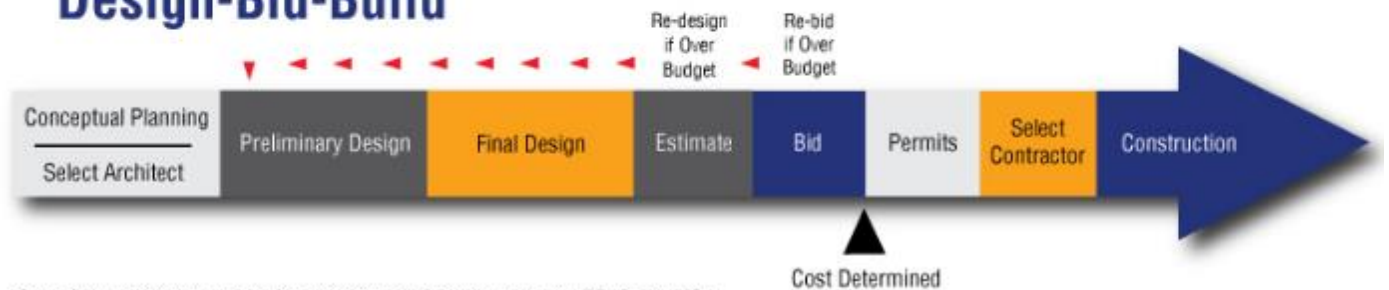
The Benefits of Design-Build

Best Value. Faster Completion. Reduced Cost.

Design-Build Method



Design-Bid-Build



*Source: Construction Industry Institute/Penn State research comprising 351 projects ranging from 5,000 to 2.5 million \$0. FT.

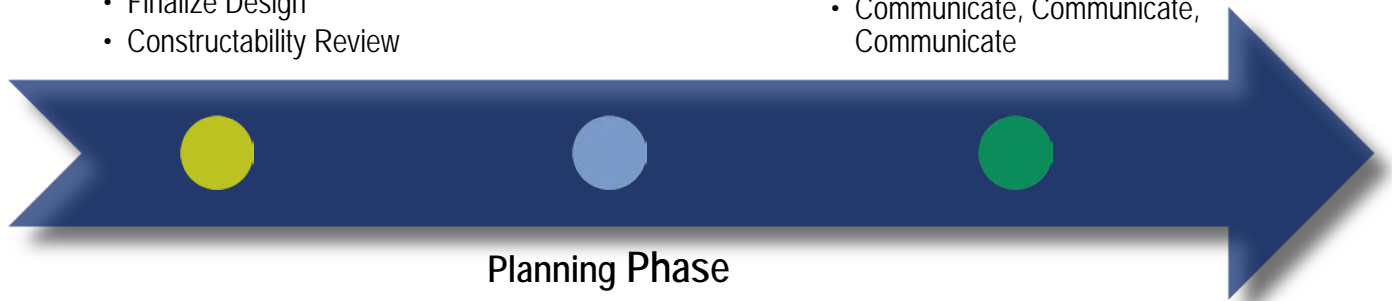
Design Phase - Our approach, if selected, will begin with a deeper analysis of the site geology and existing conditions to understand the technical details that will impact the design details for the project. This discovery will help us to determine the complexities associated with executing the project, such as the best routing of ADA paths, the depths and types of base required for trails, will over-excavation be required to achieve suitable compaction, where will grab rails be required, will we need retaining walls, if so what type, what drainage should be considered etc. We will also need to ensure all proper site evaluations have been completed to ensure we will not be limited by any restrictions such as protected species native to the site. All this information will be necessary in order to make informed, as well as budget conscious, design decisions.

Design Phase

- Site Discovery
- Prioritize Requirements
- Value Engineering
- Finalize Design
- Constructability Review

Construction Phase

- Mobilize
- Execute Construction Plan
- Quality Control
- Communicate, Communicate, Communicate



Planning Phase

- CPM Schedule
- Construction Plan
- Contract with Subs
- Project Setup

While site discovery is underway, we will concurrently work with the City representatives to refine the details of the project. This will be an iterative process that will evolve as we coordinate with subcontractors, engineers, and the design team representatives. We will evaluate the final design for constructability and advise the city on value engineering opportunities to save money. The final output of this cooperative design process will be a finalized plan that fits within the City's budget.

Planning Phase - While the final plans are being engineered and stamped for approval, the project team will begin assembling the construction plan. This plan will identify risks and mitigation strategies, provide recommendations, and help determine the best approaches to be used during the construction phase of the project. We will identify staging areas, paths of travel for construction traffic, working hour restrictions, project phasing and we will put together a final CPM construction schedule. During this planning stage we will also onboard City stakeholders and decision makers to Procore, our construction management software, so we can streamline communication and ensure all decisions are properly documented.

After that our goal is to assemble the proper team and setup the systems that will help our teams to collaborate best. Collectively we work together to clarify points of confusion, mitigate potential risks, and identify areas to save money. From a technical perspective, it is critical that we have the proper systems in place to capture all these decisions. The result of a successful construction plan reduces risks, lowers operational costs, and results in a project team that is aligned on time, budget, approach. It is important to set clear objectives early in process. Determining the City's priorities and concerns will help to steer how Boyer Construction can best help. Boyer Construction will recommend starting with a preliminary meeting to go over these important decisions prior to getting started.



“Plan for the future, because that is where you are going to spend the rest of your life.” - Mark Twain

Once plans are approved, we can move into the construction phase of the project.

Construction Phase – The construction phase is all about executing the strategy we put together during the planning stage. From this point forward will ensure the project is fully staffed, the site is safe and secure, and construction work occurs in a timely fashion while meeting our high standards for quality. We will keep progress updates, timely communications, and full transparency.

During the construction phase of the project, you can expect the following from Boyer Construction:

- Throughout the life of the project, Boyer Construction will maintain an experienced team on-site during all stages of the project.
- We will only have employees working on site that meet our standards for experience and quality.
- Provide 4 week look ahead for City coordination and contractor scheduling.
- Provide weekly progress reports that show the current and projected status of all major facets of the project including financials, design developments, construction progress, safety, etc.
- Weekly foreman coordination sessions
- Daily staff coordination meetings for our internal team to prioritize work and address issues.
- If needed we will have a weekly ‘hotlist’ to fast track all long lead and urgent submittal requests
- We will be granting real-time financial reporting access to all relevant parties to the project to create a system of transparency and trust.
- Preconstruction meetings will be required for all critical phases of the project in order to coordinate order of operations with impacted contractors, and inspectors.
- All project documents will be in a centralized location with version control to ensure everyone is working from the latest plan-sets with updated RFI responses.



Work under way at the Tuolumne Berkeley Camp Amphitheater

Construction Means and Methods: The best construction means, methods, techniques, sequences, and procedures to be used for the project will be determined during the planning phase of the project. Our management team will determine the sequence of events that determines the safest and most effective means for completing the project. We will evaluate the physical conditions of the site and based on the timing and safety requirements we will split the project into work zones. For each zone we will determine the optimal number of trades that can work in the area safely. We sequence activities to prevent re-work and potential damage. Whether it is running over a survey stake, or having to move a newly planted tree rework is the most expensive work that occurs on a jobsite, so doing things right the first time is critical to a project’s success.

To help maximize our success our team makes communication a top priority. We hold several meetings a week with everyone from subcontractors to field staff so we can collaborate and ensure everyone is on the same page. For activities that have dependencies across trades we mandate pre-installation meetings to ensure we understand the downstream impacts of actions. Every project is different and based on the needs of the project we will adjust our approach as needed.


Local Subcontracting Teams: Boyer Construction has established a large network of reliable subcontractors in the area that we have strong working relationships with. This pool of subcontractors helps to benefit the project as we are able to reach out to these subcontractors during the preconstruction phase of the project to help review plans and documents. This allows experts in their field to review plans and provide feedback. In addition to our already established network of subs, we are always looking for future contractors to partner with. We advertise in several publications and online forums to solicit bids from subcontractors.

Technical Competence: Every project is different and requires different levels of involvement. Every project we setup workflows and communications based on what is needed and desired by our clients. One project a client may just want weekly updates and next project they might want daily progress updates. Our approach to utilizing technology to run our projects makes it possible for us to have this flexibility.



Technology plays a critical role at any jobsite, but Boyer Construction we have positioned ourselves to maximize the benefits of technology with our fully integrated construction management platform. Our field employees, front office and management all are trained and equipped with tools to leverage technology to communicate, document job progress, and handle the complex issues that arise on a jobsite. Through the covid crisis we utilized technology to coordinate remote meetings, virtual inspections, and the implementation of safety protocols. At Boyer Construction we have adopted the use of Procore, an industry leading construction management software platform, to manage all construction documentation. Our field employees are equipped with technology that allows them to submit RFI's, review plans, check specs all from the use of their phone or tablet. This software allows us to give multiple users including City representatives, architects, inspectors, etc. viewing privileges to ALL construction documents, RFI's, submittals, photos, plans, specs, any and all changes to plans and specs, schedules, etc. This open book approach is especially important in a Design/Build delivery method.

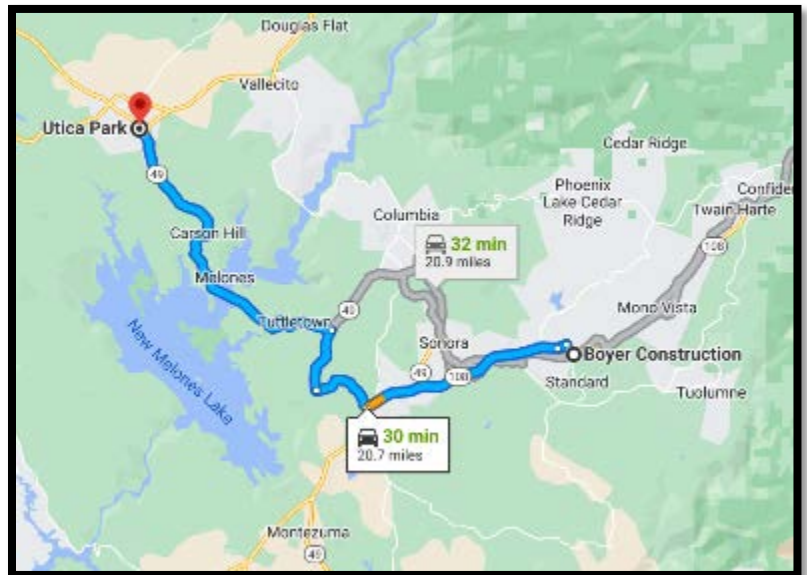


Exact Name of License Holder on file: Robert E. Boyer Construction, Inc.			
License Classification: A & B - General Building and Engineering Contractor			
CSLB License: 509381	Date Issued: 4/21/1987	Date Expires: 5/30/2023	License Suspended or Revoked: Never - 











Office Location: 19608 E. Mono Way, Sonora, CA 95370
Telephone: (209) 586-5010
Fax: (209) 586-5099
Email: info@boyerbuild.com
Website: www.BoyerBuild.com
DIR Registration #: 1000000712
Small Business ID: 46417 (Expires 10/31/2023)
Years in Business: 36 Years
of Employees: 22 Employees



Boyer Construction main office is located at 19608 E. Mono Way, Sonora, CA 95370, which is 30 minutes from the Utica Park project. We employ 3 project managers, 3 superintendents and 3 Resident engineers located within 45 minutes or less from the project site. We have an excellent working relationship with local subcontractors, material suppliers, building departments, utility providers, as well as inspectors. These relationships combined with our knowledge and understanding of the local environment play a critical role in our ability to be flexible and provide exceptional service.



Projects are complex and issues do arise, however, no problem is so large that teamwork and good communication cannot resolve it. Mistakes can happen, but how those issues are resolved is what makes the difference between failure and success. Responsibility, quality, honesty, and integrity are foundational to the culture of our business and these values are a reflection of our successes and history of disputes. Below is a summary of Boyer’s history of occurrences of the following responsibility related items:

A.	Failure to enter into a contract or professional services agreement once selected:	Never -- 
B.	Withdrawal of a proposal or bid as a result of an error:	Never -- 
C.	Termination or failure to complete a contract:	Never -- 
D.	Debarment by any municipal, county, state, federal, or local agency:	Never -- 
E.	Involvement in litigation, arbitration, or mediation:	Never -- 
F.	Conviction of the Respondent or its principals for violating any state or federal antitrust laws by bid or proposal rigging, collusion, or restrictive competition between bidders or proposers, or conviction of any other federal or state law related to bidding or performance of services:	Never -- 
G.	Knowing concealment of any deficiency in the performance of a prior contract:	Never -- 
H.	Falsification of information or submission of deceptive or fraudulent statement in connection with a contract:	Never -- 
I.	Willful disregard for applicable rules, laws, or regulations:	Never -- 
J.	Boyer Construction acknowledges failure to disclose information regarding any of the above may be deemed to indicate an unsatisfactory record of performance and we certify the accuracy of the statements above.	

Organization Chart: Robert E. Boyer Construction, Inc. has been in continuous business for 36 years as a general engineering and building contractor safely and successfully delivering hundreds of public, private, industrial and commercial jobs in the Northern California area. In addition to our field personnel, our team consists of 3 project managers, 6 superintendents and engineers, 2 office personnel, a scheduler/IT lead.



Robert Boyer - President, Principal owner-
Preconstruction services, estimating and quality control



Jesse Oliva - Vice-President, Senior Project Manager-
Preconstruction services, Contractual responsibilities, Project supervision and issue resolution, jobsite schedule



Michael Oliva - Vice-President, Senior Project Manager-
Preconstruction services, Financial and resource management, contract negotiations



Zach Lemas – Foreman – *Site quality control, Jobsite Safety, Sub-Contractor coordination, Safety and Site Discipline*



Russell Crooker – Superintendent – *Site supervision, safety, Jobsite logistics, quality control, Project documentation, Subcontractor coordination*



Lisa Chamberlain – Project Engineer, Office Manager -
Submittal Management, contracts administration, accounting management, Assists with daily operations



Jeffery Silva – Scheduling, Estimating, IT – *Master Schedule, Progress Updates, Project Setup, Reporting, Workflows*



Kaitlynn Johansen – Office Engineer- *Payroll compliance, contracts administration*

Name: ***Lisa Chamberlain*** **Years with Boyer:** 8 **Years Applicable Experience:** 11

Role for Project: *Operations Manager / Assistant PM - Submittal Management, contracts administration, accounting management, Assists with daily operations*

Public Works Experience: *Lisa has worked on a total of 20 separate public works projects over 7 years as a contract & billing administrator, and payroll administrator supervisor.*

Lisa has worked in the construction administration field for 11 years and has gained extensive knowledge in all facets of this position through self-education and hands-on experience. Lisa's thorough attention to detail and strong emphasis on quality make her an indispensable resource for ensuring all complex contracts and specification requirements are satisfied. She overlooks all payroll compliance, generates and processes subcontracts, assists in keeping our accounting system updated and accurate. Her management of the day-to-day operations in the office is second to none. Having Lisa as a key member of this project is truly an invaluable benefit for all involved.

Name: ***Russell Crooker*** **Years with Boyer:** 1 **Years Applicable Experience:** 15

Role for Project: *Superintendent – Site supervision, safety, Jobsite logistics, quality control, Project documentation, Subcontractor coordination*

Public Works Experience: *Russell has worked on a total of six public works projects over his 15-year construction career. The projects have ranged from school renovations to multi site renovations with new construction. He was a job foreman on all these projects and acted as his companies' main point of contact.*

Russell has a degree from Modesto Junior college and went through a four-year apprenticeship with the Local 104 Sheet metal union. Russell has over 15 years' experience in the construction industry, with the most time spent specializing in the HVAC and architectural fields. Russell brings with him a wealth of experience managing field teams and coordinating work on tough schedules. Russell will be able to utilize his experience to create a safety driven work environment and make sure industry standard work requirements are met. Russell's strong problem-solving skills and ability to adapt to change make him valuable to any project he works on.

Name: ***Jeffery Silva*** **Years with Boyer:** 5 **Years Applicable Experience:** 19

Role for Project: *Scheduling, IT – Master Schedule, Progress Updates, Project Setup, Reporting, Workflows*

Public Works Experience: *Jeff has been the project setup and lead scheduler for seventeen public works related projects over his five years with Boyer.*

With a degree in Information Systems and close to two decades experience working as a project manager and process improvement engineer for technology-related projects, Jeff's unique skillset help to bring all of Boyers processes, tools, and people together. His background in IT and experience with process improvement are key factors that help not just our internal teams work more efficiently, but they also streamline communications and data for all stakeholders on projects including our clients. Jeff's role on the Utica Park project will be to work closely on the design and planning services to help set up the initial project and processes to maximize the team's successful collaboration. Jeff will also be involved with project scheduling and data quality.

Name: **Jesse Oliva**

Years with Boyer: 14

Years Applicable Experience: 19

Role for Project: *Project Manager-Preconstruction services, Contractual responsibilities, Project supervision and issue resolution, jobsite schedule*

Public Works Experience: *Jesse has worked on a total of 22 public works projects over 14 years. 3 years and 2 projects as a Carpenter. 10 years and 15 projects as a Superintendent and/or a Project Manager. These projects were a mixture of remodels, additions, TI's and ground-up construction.*

Jesse also graduated with a degree from UC Davis and is a member of the Boyer Construction management/ownership team. Jesse's primary roles are superintendent and project manager, but he has experience involving every role at Boyer Construction. Jesse is a born leader with excellent problem-solving skills, and high standards for quality which make him a natural fit to oversee projects. For the Utica park' job, he will be the project manager and the primary point of contact for all communications.

Name: **Kaitlynn Johansen**

Years with Boyer: 7

Years Applicable Experience: 5

Role for Project: *Office Manager - Payroll compliance, contracts administration, accounting management*

Public Works Experience: *Kaitlynn has worked on a total of 20 separate public work projects over 54 years as a Payroll Administrator.*

Kaitlynn is exceptionally detail-oriented, which befits her well in her position as a Payroll Administrator. She has continued her education, and stayed current with all prevailing wage laws, and utilizes all available resources to ensure Boyer's payroll compliance, as well as all-tiered subcontractors'. She effortlessly navigates her way through the DIR website, reviews all trade requirements, included but not limited to, wages, apprentices, scope and travel. She communicates efficiently and effectively with all subcontractors when issues of non-compliance arise, and works closely with them until full compliance is achieved.



A) Berkeley Tuolumne Camp bid in March of 2020 the same time Covid 19 and all of the subsequent mandates, safety protocols, shut downs and cost increases started. The project consisted of over 100 structures spread across a 30-acre site in snow country. The site consisted of steep terrain that was riddled with remnants of the old Tuolumne Berkeley Camp that burnt down. Our team not only had to navigate the difficult site conditions, but we had to work closely with the insurance agencies, owner, architects, and Forest Service department to overcome all the challenges that came about resulting from Covid 19. We worked through lead time issues, cost increases, manpower shortages, new regulations, and over 284 change events. In the end we were able to deliver a 2 year, \$38M project on schedule so the camp can open on time.



Amphitheater at Berkeley Tuolumne Camp

Project: Groveland/Tuolumne Resilience Centers [Groveland & Tuolumne, CA]		Description: General Contractor for the construction of (2) approx. 9,000sf resilience centers at Tuolumne & Groveland, CA; Site work included	
Project Total Value (Start/End): \$16,731,476 / TBD	Award Date: 03/2021		Method: Bid-Build
Fees received: \$0	Completion Date: TBD		Claims/Demands/Litigation: None
Staffing: Superintendent – Taylor Gold/Jesse Oliva PM – Jesse Oliva PE - Billy Kiriluk	Subcontractors: Mechanical – Comfort Air Electrical - Big Valley Electric Plumbing – Johnson Plumbing		References: Maureen Frank – County of Tuolumne (209) 533-5511 mfrank@co.tuolumne.ca.us
Relationship Owner: Excellent – We have an excellent working relationship and look forward to additional future partnerships.		Experience with DSA: N/A	

Project: Berkeley Tuolumne Camp [Groveland, CA]		Description: General Contractor for the rebuild of Berkeley Tuolumne Camp (tent cabins, dining hall, rec hall, staff cabins, amphitheater, site work)	
Project Total Value (Start/End): \$35,290,583 / \$38,958,048	Award Date: 03/2020	Method: Bid-Build	
Fees received: \$0	Completion Date: 06/2023 (est)	Claims/Demands/Litigation: None	
Staffing: Superintendent – Matt Fray PM – Michael Oliva PE – Dante Rich	Subcontractors: Mechanical – Nolte Heating & Cooling Electrical - Big Valley Electric Plumbing – J. Hart Plumbing	References: Ron Martin – Kitchell CEM (209) 681-1900 rmartin@kitchell.com	
Relationship Owner: Excellent – We look forward to future partnerships with the City of Berkeley		Experience with DSA: N/A	

Project: Ustach MS Modernization [Modesto, CA]		Description: General Contractor for the modernization of approx. 79,389 sq. ft. of buildings, incl. 1,038 of building expansion; Site work	
Project Total Value (Start/End): \$10,523,287 / \$10,237,729	Award Date: 09/2019	Method: Lease Leaseback	
Fees received: \$0	Completion Date: 10/2020	Claims/Demands/Litigation: None	
Staffing: Superintendent - Clinton Johnson PM - Michael Oliva PE: Dante Rich	Subcontractors: Mechanical - Champion Industrial Electrical - Big Valley Electric Plumbing - J. Hart Plumbing	References: Joshua Gregoire - SKW & Assoc. (209) 523-8323 x226 joshua@skwassociates.com	
Relationship Owner: Excellent – We have an excellent working relationship and look forward to additional future partnerships.		Experience with DSA: Minimal interactions directly with DSA, but the ones we had were very productive.	



Project: Sonora ES Two-Story Classroom [Sonora, CA]		Description: General Contractor for the construction of a new 2-story classroom building	
Project Total Value (Start/End): \$4,897,500 / \$4,897,500	Award Date: 06/2019	Method: Lease Leaseback	
Fees received: \$0	Completion Date: 09/2020	Claims/Demands/Litigation: None	
Staffing: Superintendent – Matt Fray PM – Jesse Oliva Senior PM – Michael Oliva	Subcontractors: Mechanical - Comfort Air Electrical - Big Valley Electric Plumbing - Summit Plumbing	References: Leigh Shampain - Sonora ES District (209) 532-5491 x4081 lshampain@sesk12.org	
Relationship Owner: Excellent – Helped to move the job forward through multiple collaborative VE efforts. Will be finishing 2 months ahead of schedule.		Experience with DSA: Minimal interactions, but all were productive and would be considered successful.	

Project: Columbia College - Manzanita Bldg Modernization [Columbia, CA]		Description: General Contractor for the addition/modernization of the (e) Manzanita Bldg	
Project Total Value (Start/End): \$5,418,400 / \$6,098,793	Award Date: 04/2014	Method: Bid-Build	
Fees received: \$0	Completion Date: 05/2015	Claims/Demands/Litigation: None	
Staffing: Superintendent – Jesse Oliva PM – Robert Boyer	Subcontractors: Mechanical - DDK Mechanical Electrical - Big Valley Electric Plumbing - J. Hart Plumbing	References: Judy Lanchester – YCCD (209) 575-6512 lanchesterj@yosemite.edu	
Relationship Owner: Excellent – Great working team relationship		Experience with DSA: No interactions	



Project: Summerville HS Modernization [Tuolumne, CA]		Description: General Contractor for the construction of a football field & track; upgrade concession/snack shack/demo existing bleachers; new bleacher & press box
Project Total Value (Start/End): \$4,086,000 / \$4,255,000	Award Date: 05/2014	Method: Lease Leaseback
Fees received: \$0	Completion Date: 10/2014	Claims/Demands/Litigation: None
Staffing: Superintendent – Michael Oliva PM – Robert Boyer	Subcontractors: Mechanical - Nolte Heating & Cooling Electrical - Big Valley Electric Plumbing - Doug Roberson Plumbing	References: Warren Van Bolt - Summerville HS District (209) 768-5099 wvanbolt@gmail.com
Relationship Owner: Excellent – Great working team relationship. Have been called back for multiple jobs. Helped with VE to help the jobs move forward.		Experience with DSA: No interactions

Project: Sonora HS Aquatics Center [Sonora, CA]		Description: General Contractor for the construction of a new aquatics facility & support bldgs
Project Total Value (Start/End): \$6,383,000 / \$6,326,500	Award Date: 06/2016	Method: Lease Leaseback
Fees received: \$0	Completion Date: 08/2017	Claims/Demands/Litigation: None
Staffing: Superint. – Jesse Oliva PM – Robert Boyer	Subcontractors: Mechanical - Nolte Heating & Cooling Electrical - Big Valley Electric Plumbing - J. Hart Plumbing	References: Patrick Chabot - Sonora HS District (209) 533-8510 pchabot@sonorahs.k12.ca.us
Relationship Owner: Excellent – Great working team relationship		Experience with DSA: Minimal interactions, but all were productive and would be considered successful.



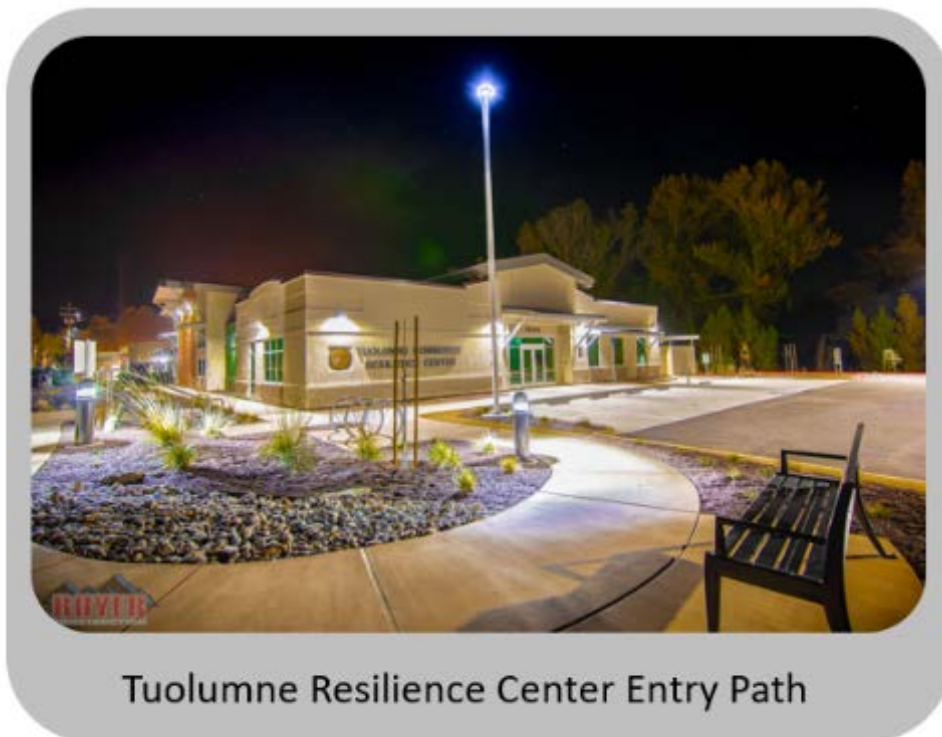
Project: Elk Grove Animal Shelter [Elk Grove, CA]		Description: General Contractor for the construction of new 23,000 sq. ft. animal shelter
Project Total Value (Start/End): \$12,820,000 / \$14,124,172	Award Date: 04/2018	Method: Bid-Build
Fees received: \$0	Completion Date: 09/2019	Claims/Demands/Litigation: None
Staffing: Superint. – Peyton Pushies PM – Michael Oliva	Subcontractors: Mechanical - GP Mechanical Electrical - Big Valley Electric Plumbing - Buss Mechanical	References: Jeff Werner - City of Elk Grove (916) 216-2397 jwerner@elkgrovecity.org
Relationship Owner: Very good- We had a good team partnership working through a difficult job. Although this was our only job with the City of EG to date, they were very happy with our performance and have invited us to bid multiple jobs.		

Project: HH-982 Moccasin Facilities Upgrade [Moccasin, CA]		Description: General Contractor for the construction of 10,000 sq. ft. shops/office building
Project Total Value (Start/End): \$9,171,000 / \$9,722,344	Award Date: 07/2016	Method: Bid-Build
Fees received: \$0	Completion Date: 06/2018	Claims/Demands/Litigation: None
Staffing: Superint. – Peyton Pushies PM – Michael Oliva	Subcontractors: Mechanical - DDK Mechanical Electrical - Big Valley Electric Plumbing - J. Hart Plumbing	References: Steve Thomazin - SFPUC (209) 989-2129 sthomazin@sfgwater.org
Relationship Owner: Very good- We have been called back for numerous additional jobs for the city of SF.		



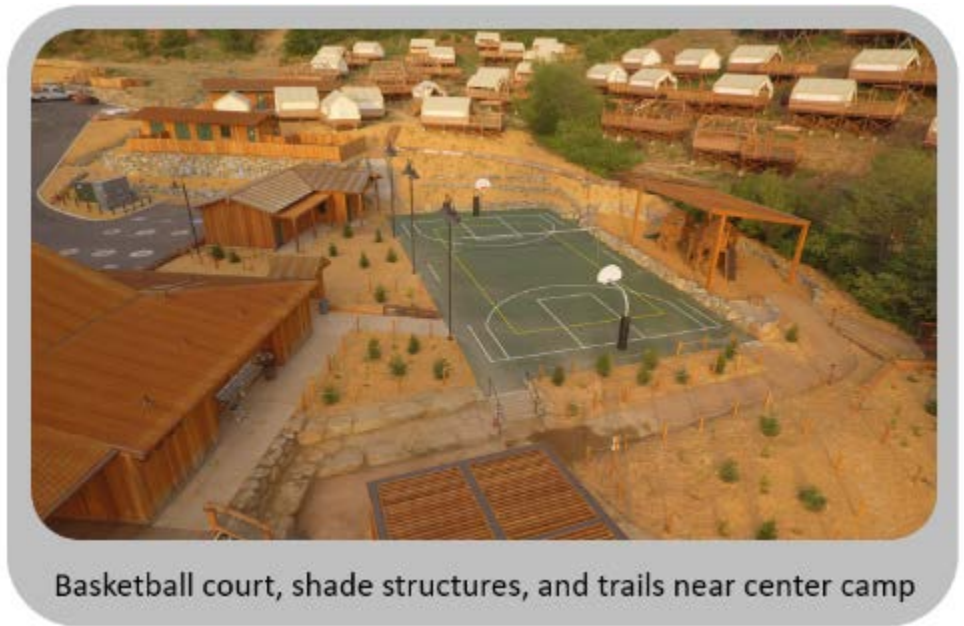
When you walk into the Boyer office in Sonora, you will immediately be made aware of our commitment and involvement with our local community. This community first mindset spills over into the projects we choose to pursue and how we go about running that project. Public jobs serve a common purpose, to make their communities better and we do everything in our power to help make this happen. In one context or another we find it is typical for local government to include their stakeholders in on the process, which makes sense the purpose of these facilities are often to serve the community. Each project is unique in it’s collaboration with the community, but we have experienced enough projects to help our clients with this community involvement. Below are a few examples of previous jobs and their integration with the community.

Tuolumne County Resilience Centers: *Our most recent projects completed were the Tuolumne County Resilience Centers which were created for the community’s direct use, so naturally the local community was involved in nearly every stage of the project. During the life of the resilience center projects we encountered numerous challenges as the construction industry supply chain was turned upside down as a result from the Covid 19 pandemic. We worked day in and day out coordinating substitutions, custom fabrications, and scope alterations to keep the project moving. During the process additional grant funds were secured and additional scope was added to the project. We helped to coordinate new design/build activities with original plans. In the end we were able to open the doors for a grand opening ceremony that showcased the community as the real stars for making the project a reality.*



Tuolumne Resilience Center Entry Path

Berkeley Tuolumne Camp: For the Berkeley Tuolumne Camp we worked hand in hand with the not for profit 'Friends of Berkeley Camp (FOBC)', a separate volunteer team to gather their feedback and help design the final landscaping and shade structures for the project. We coordinated design and layout with subcontractors who were experts in our area and could offer practical guidance on native plants and vegetation in our area. We also coordinated with FOBC to add multiple smaller shade structures to the project based on the needs of the community feedback they solicited such as the small picnic pavilion show at the bottom of the picture above.



Basketball court, shade structures, and trails near center camp

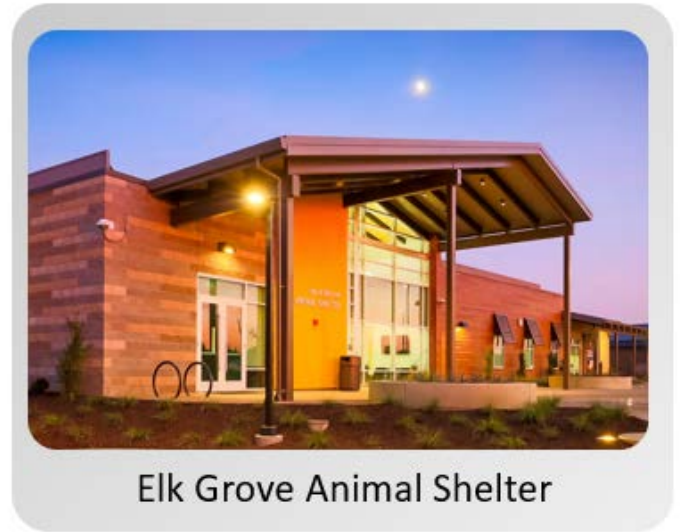
Sonora Elementary School LLB: The Sonora Elementary LLB school project came in a million dollars over budget that the school district did not have. Through a collaborative effort by the design team, school district and Boyer Construction, we were able to present enough VE items to allow them to get the full use of their intended project. By reaching out to our subcontractors and asking them to search for any alternative ways to complete their scope of work as well as looking at all the self-performed areas and presenting these items to the district we accomplished this goal.

Summerville High School LLB: Summerville High School LLB Bleacher portion of work had a combination of extremely challenging steep terrain, a cost that was well over budget and an unrealistic schedule. Through the trust in our local subcontractors, we were able to collaborate on the best way to construct the bleachers, saving the district \$500k. This was accomplished by changing the design from a drilled pier metal bleacher to a concrete pour in place set. We placed concrete sometimes at 3am in order to finish before school started as well as working Saturdays to ensure that the Football Stadium could host games during that season, which we met.



Summerville High School

Elk Grove Animal Shelter: 210 days into a 430-day project, the City of Elk Grove lost a contract with Sacramento City to house their animals so they asked Boyer Construction if we could deliver 23,000 sq. ft animal shelter facility 3 months early to help save these animals. Our Boyer Construction team worked night and day to create an alternate working schedule and fully documented execution plan, that allowed for a portion of the building to be opened early to accommodate the animals. We pulled everyone together to work as a team all focused on a single objective. We coordinated with utilities, planning departments, fire marshals, subcontractors and project managers. Our team took the lead to guide our clients on the best course of actions. Achieving the early occupancy was just the first challenge. For the remainder of the project, we had to complete construction on the building while the facility was open and operating. Our team met daily with the animal shelter staff to coordinate activities and ensure everyone could complete their jobs safely. There were days where both construction activities and animal surgeries occurred in the same room. In the end, our team was commended for our poise and leadership in helping to deliver such a challenging goal on an already demanding project. The shelter was for a new division that would be managed by the local police department. On a weekly basis we would meet with the police chief to learn about their requirements. The finishes and final functionality were tailored to meet their needs. We also engaged with the local community to coordinate the installation of local art pieces across the site.



The City of Angels Camp has a fixed budget for the Utica Park Utica Park/Lightner Mine Expansion project, and Boyer Construction understands the requirements and scopes of work involved with the project. Upon our selection we work with the City to refine and prioritize project requirements while concurrently gathering additional site information to determine what is the City’s most feasible design. During the design phase we will collaborate with engineers and contractors to ensure the feasibility of the project is possible within the City’s budget. After a design has been engineered and finalized Boyer will proceed with the construction phase of the project. During the construction phase Boyer will oversee all construction activities through the project’s completion.

For our services of overseeing the design and construction of the project, Boyer construction will charge a flat 11% on top of all direct costs associated to the project. The total cost of the project, including Boyer Constructions developer fee, will be finalized prior to entering the construction phase of the project. This approach provides complete transparency into the cost of the project. The design scope can be adjusted as necessary to accommodate the City’s budget in advance to ensure the project budget is adhered to.

Fee Type	Description	%	Cost													
Design Consultation	Boyer Construction is Not charging any design fees for this project.	0	0													
Design Engineering and Plan Generation	Consulting and engineering fees that Boyer Construction incurs during the design phase of the project will be marked up 11% to cover Boyer operational costs.	11%														
Profit and Overhead Fees (Developer Fee)	The developer fee includes Boyer construction Profit and overhead that is not attributed directly to this project. The 11% is charged over all subcontractor work to be performed.	11%	Based on final price													
General Conditions	General Conditions are identified as Direct “project” overhead costs. Below is a description of what is included in General Conditions and calculated at a monthly fixed rate of \$33,000. Note: This figure is based on the initial year for the contract.	Fixed Rate	\$33,000 per month													
Insurance	Insurance costs are based off the GMP. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="3">Insurance and Bond % Breakout</th> </tr> <tr> <th>Insurance type</th> <th>%</th> <th>Estimate Total</th> </tr> </thead> <tbody> <tr> <td>Liability and Pollution</td> <td rowspan="3" style="text-align: center;">3%</td> <td>Based on GMP</td> </tr> <tr> <td>Builder’s Risk “All Risk”</td> <td>Based on GMP</td> </tr> <tr> <td>Bond</td> <td>Based on GMP</td> </tr> </tbody> </table>	Insurance and Bond % Breakout			Insurance type	%	Estimate Total	Liability and Pollution	3%	Based on GMP	Builder’s Risk “All Risk”	Based on GMP	Bond	Based on GMP	3%	Based on final price
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Bond		Based on GMP														



		Boyer is willing & able to perform this task	
Service to be performed:		Yes	No
Design / Planning Services			
A.	Site Evaluation: Consult with City staff in relation to the existing site. We will make site visits, as needed to review the current site conditions. During this evaluation, we may make recommendations relating to soils investigations and utility locations and capacities, in order to minimize unforeseen conditions.	✓	
B.	Plan Design: We will coordinate with City representatives, engineers, and design consultants to refine requirements and finalize construction plans.	✓	
C.	Constructability Services: Provide plan review and constructability services with an emphasis on ensuring that the Project can be completed within the established schedule and within the available budget.	✓	
D.	Value Engineering: Provide a detailed analysis of all major Project systems with an emphasis on possible value engineering possibilities.	✓	
E.	Detailed Construction CPM Schedule: Produce detailed construction CPM schedules to be incorporated into the Project documents including identification of the Project critical path and agency approvals.	✓	
F.	Construction Cost Submission: Formalize project schedule of values for all project costs with full transparency to sub contractor bids. Upon establishment of the GMP, provide detailed construction estimates showing the values of all major project components.	✓	
G.	Construction Planning: Plan the phases and staging of construction, staging areas, temporary fencing, office trailer placement, access, etc. as required.	✓	
H.	Other Services: Training and software for the project team including RFI, Submittal, Plan and Specification management, custom reporting and 24x7 access to all project documentation.	✓	
Construction Services			
A.	Project Accounting and Management Systems: In coordination with City, we will develop the Project accounting and budget management systems to provide up to date costs including monthly reporting.	✓	
B.	General Conditions: List what is included in the general conditions (including full-time and part-time personnel) and a monthly value of the general conditions. Indicate what would be included as a cost of work versus a line item in the general conditions.	✓	
C.	Management of Project: Administer and coordinate on a daily basis the work of all trade contractors the successful Respondent hires to work on the Project. Enforce strict performance, scheduling, and notice requirements. Document the progress and costs of the Project. Report proactively on potential schedule impacts. Recommend potential solutions to schedule problems.	✓	
D.	Trade Contractors: Pursuant to Public Contract Code section 20111.6, each prospective MEP Contractor holding C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 licenses shall be prequalified to perform construction work as a first tier subcontractor on the Project.	✓	

Preliminary scheduling for the Utica Park expansion project Design services and site discovery are estimated to begin the beginning of April. Depending on the results of discovery we anticipate the design stage of the project to take approximately 3-4 months, with an additional 1-2 months for planning. The construction phase of the project has the greatest amount of uncertainty at this point as the final design and construction materials are yet to be defined. Based on similar experiences we can expect the demo, earthwork and underground activities to take 2-3 months. As we head into winter of 23/24 productivity is expected to diminish. During the winter months construction on the structures will continue.

Headed into spring of 2023 we can expect site work to complete, leading to a target opening date in late spring 2024. The final construction CPM schedule will be developed once a final plan design is approved.

